

The letter below was written by Bill Breon Jr. and highlights Xerox's current place in the marketplace, June 2022.

The Product Video link sent by Tom K. was for Brenva.
<https://www.youtube.com/watch?v=OJMEIwYIWrw>

I started to work that product in late 2013 and it launched in 2016. It was a marriage of iGen Paper path, Impika InkJet technology, and a modified CP Bourg finisher from Nuvera.

Impika was a company we purchased in France and they made some interesting products – but had a rather small service area – and essentially no service force. The big Job for us was the integration of their technology into the iGen, and the development of a Dryer. They used Kyocera Heads and a third party HD ink.

https://www.youtube.com/watch?v=yXc_xmci5JY This video is the follow on product Baltoro and the Baltoro with Color Accelerator. This supports Coated stocks, uses a different aqueous ink, and heads made in Wilsonville that were under development during the CiPress Days of development (although CiPress was “solid ink”) Point is, Xerox is making the heads – and we offer them for sale to other manufacturers. Domestication of inks and other cleaning fluids is underway.

There is another product in this family underway – somewhat early stages. These products do not have on-device Service Doc or much help info beyond jam clearance. They do have some decent diagnostics in the device. The documentation group is now HCL. I do not think there is a single person in that group from when our group was called GKLS, maybe some were a part of the team when it was CTC, there are a couple from when we became L&T but not many.

Of other interest (possibly): We don't use TTM anymore. It was replaced by another system that is abbreviated in many ways. I think it is intended to be faster, and accepts a bit more risk at launch than previously. Product maturity is considered post launch.

Supposedly in June, EDOC will no longer work. EDOC relies on Active X components – which presents significant security risks. None of the new browsers support it. About 70 active EDOCs have now been output in ProLibro. Additionally the Bulletins and Eureka Tips have been converted and are resident in a “community” section. There is

no equivalent of a BUS note in the new system. Any update at all other than a Bulletin or E-Tip requires a publication cycle and the info will not present at point-of-need. There is a pull system, similar to a Eureka Search.

There is still a bit of Production Xerographic development work. It would be similar to the Nuvera product (which is still selling and we are attempting to prolong its life some more years). There are still iGen 3s in the field, but not many. iGen 4 and 5 exist, and they have launched a version where the fuser was moved into its own module so they can print on up to 35" long paper – but there is not any future plans for iGen.

The A3/A4 multifunction color and B/W stuff is mostly Fuji products, with some other third party products sprinkled in there. I think we still maintain a unique controller that we use rather than the Fuji controller.